

ChargePoint Network OnRamp Program: The Network Effect of ChargePoint on EVSE Products & Sales

THE CHALLENGE

If you're an EV charging station manufacturer, chances are you are looking for the most effective way to connect your products into a charging station network, so you can expand your market to include key buyer segments such as commercial, corporate and municipalities, which today are demanding network-enabled charging services.

THE SOLUTION

The OnRamp program is a fast and cost-effective way to enable EVSE charging stations to work with all the rich functionality of the ChargePoint® Network and ChargePoint service plans, including a centralized infrastructure to set up services and fees and track ongoing success; automated billing and payment processing (via ChargePoint card, credit card, and third-party systems); 24/7 driver support; and driver services that keep drivers coming to your stations.

Increase your product value the fastest & most cost-effective way

- Four OnRamp integration options to best match your EVSE requirements.
- Professional services to guide you from integration to rapid prototyping, validation and readying production.
- Manufacturing services that provide best practices and rapid on-boarding for manufacturing and test processes.
- Cloud-based developer test environment so you can test your networked products without the IT overhead of test servers.
- Sales tools - collateral, co-marketing, sales training, sales support.
- EVSE-to-network software & license included; no license royalty fee.
- PCI compliance for credit card payment processing.

Share the success of the world's largest EV charging services network

- ChargePoint Network attracts and supports the largest number of EV drivers in the world. Stations on ChargePoint Network dispense more electric fuel than those on any other charging network in the world.
- The ChargePoint service plans provide a centralized management infrastructure to set up charging services and fees and to track ongoing success. They include automated billing and payment processing, 24/7 driver support, and APIs for application integration.

Sell your stations with 24/7 driver services and support

- ChargePoint brand and support phone number on your station for driver assistance and assurance 24x7.
- ChargePoint mobile apps for real-time navigation and availability.
- Remote EVSE maintenance: over-the-air software updates, automated monitoring, and remote diagnostics for troubleshooting and escalation of station hardware issues.

OnRamp Integration Options

1. Pre-built communications board to add into existing products
2. Hardware reference design you can use to design your own system
3. Embeddable ChargePoint Communications Software modules
4. Networking protocol so you can develop your own software stack

ChargePoint Network

- Stations dispensing 220 megawatt hours of electric fuel each month
- EV drivers plug in for over 1,300 charging sessions every day

Appeals to EVSE customers

- Over 700 independent service providers on ChargePoint Network
- Municipal governments
- Parking services
- Retailers
- Hotels & Restaurants
- Car share services
- Utilities
- EV charging service providers
- Multi-dwelling units
- Large corporate employers

Get on the ChargePoint OnRamp today at www.coulombtech.com/onramp